

# Great Lakes BUSINESS

## March Edition

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Welcome to the March edition of the Great Lakes Business Newsletter! An initiative of Great Lakes Council & the Hunter Business Advisory Service. The Newsletter is designed to inform all businesses (home based and commercial) of upcoming events in the area and to keep them informed of current changes in legislation & trends.

This month there are three great business events to help you and your business thrive in 2006! The Australian Tax Office will be presenting a free seminar on **Tax Basics** with lots of great tips and information, and there will also be two events featuring Julian Campbell including the **Great Lakes Business Breakfast**.

We would also appreciate feedback from you regarding the Newsletter content & any topics or issues you feel may be relevant for future inclusion. Contact Sue Druce of the Hunter Business Advisory Service [bas@coastallink.com.au](mailto:bas@coastallink.com.au) to do so.

## Tax Basics: Presented By The Australian Tax Office

### **DON'T MISS THIS FREE SEMINAR**

This seminar is aimed at giving people a basic understanding of small business tax issues and obligations. They are designed primarily for people just starting out in business, although many existing small business operators have benefited from attending.

#### **Topics covered include:**

- Income tax
- Business structures
- Business expenses
- Superannuation guarantee
- Record keeping
- Capital gains tax
- Pay as you go
- GST and BAS
- Employing people
- Simplified tax system

#### **Answer *your* tax questions, like:**

- What is a business and what is a hobby?
- Australian business number - why do I need one?
- How does a business pay tax?
- Business structures - sole trader, partnership, company or trust?
- What business deductions can I claim?
- GST - how does it affect my business?
- Pay as you go - what is it?
- Simplified tax system for small business - what's in it for my

business?

- How do I keep proper business records?

**Date:** Tuesday 21/03/06

**Time:** 1:30-4:30pm

**Venue:** Mid-North Coast Business Advisory Service  
Level 1, 10-16 Pulteney St Taree

### Great Lakes Business Breakfast Speaker: Julian Campbell

With over 30 years of practical hands-on experience, Julian Campbell has transformed the lives and businesses of a multitude of people through his caring attitude, vision, and bottom line realism.

Julian is a sought after speaker who is featured regularly on radio. His clients constantly describe his presentations as "professional, inspirational, enthusiastic, fun, dynamic, motivational and an effective learning experience".

He is a Chartered Professional Engineer, an Accredited Speaking Member of the National Speakers Association of Australia, an Associate Fellow of the Australian Institute of Management, a Member of the Australian Institute of Company Directors, a Member of the Australian Institute of Training and Development and an internationally accredited Dale Carnegie Instructor.

Today, he concentrates on empowering business owners and leaders (just like you) to realize their full potential, turning their dreams into realities through his guidance, mentoring, training and motivation.

The first Business Breakfast of the year will focus on the results of a survey conducted on summer trade in the Forster/Tuncurry area. Julian will discuss the results of the surveys and assessments and provide to local businesses some cost effective ideas on how to increase trade over winter.

On Tuesday night before the breakfast, Julian will address interested businesses at an informal function to be held in the Wallis Lake Room at the Forster Tuncurry Memorial Services Club from 6-7.30pm. Julian will be speaking on the topic 'Where have all my customers gone?' exploring areas such as 'who are my customers?' and ways of increasing repeat customers. The evening has been organised by Great Lakes Tourism, but is open to all businesses.

**21/03/06 - "Where Have All My Customers Gone"? (6-7:30pm Forster Tuncurry Memorial Services Club)**

**22/03/06 - Great Lakes Business Breakfast (7-8:45am Bellvue Hotel Tuncurry)**

Check out Julian's website at <http://www.innerbalance.com.au/>

### Whats On: Small Business OHS Advisers Programme

Small Business OHS Advisers Programme -

<http://www.smallbusinessohs.com.au/> This programme provides free workplace safety services for Australian Small businesses and is open to companies with less than 20 fulltime employees (or equivalent). The programme consists of Safety seminars, on-site assistance and telephone support - spaces are limited so get involved now and register your interest in this free small business programme. Also check out the OHS Self Assessment to see how your business measures against the Safety Checklist.

## 'CTC Day' A big success at NABIAC

On Friday 3 March 2006 the Community Technology Centre (CTC) Association held its state wide promotion to highlight what the CTCs does in the community.



The CTC at NABIAC had great success with a luncheon catering for approximately 60 members of the local business community. The day was sponsored by the Great Lakes Council, Small Business Answers Program, NABIAC Farmers Market and wine was kindly provided by Great Lakes Winery. The lunch showcased the services, equipment and upcoming training at the Centre which are available to NABIAC and the surrounding communities.

Deb Tuckerman, Economic Development Manager, Great Lakes Council and Paul Noakes, Field Officer, Small Business Answers Program were on hand to speak to local businesses. Glenn Rosen of NABIAC Butchery, won the major door prize.

*"The volunteers worked tirelessly on the day and leading up to the promotion which helped make it a successful day and I would like to thank them for their effort",* stated Marie Power, the NABIAC CTC Manager.

Celebrations were also held at the Tea Gardens CTC to mark the occasion. Ring CTC at NABIAC for enquiries on any services on 6554 1876. For information about services available through the Tea Gardens CTC, phone 4997 0749.

(Pictured Above: **Back Row: Ross Talbot, Craig Tate, John Wortes, Paul Noakes, Peter Smith, 2<sup>nd</sup> Row: Geraldine Carson, Marie Power (Manager), Glenn Rosen (winner of the Lucky Door Prize), Vicki Smith, Lorraine Wortes, Pat Tate, Jillian Wood, Roz Van Ewyk, Bev Harris; Front Row: Deb Tuckerman, Nell Smith, Bruce Glimmerveen).**

## Dates For Your Diary

Date	Presented By	Details	Venue
<b>Tuesday 21/03/06</b>  1:30 to 4:40pm	Business Advisory Service	<b>Tax Overview For Business</b> (Australian Tax Office) FREE SEMINAR	Pulteney St, Taree (Above Computers and Things)
<b>Tuesday 21/03/06</b>  6-7:30 pm	Great Lakes Tourism & Great Lakes Council	Evening with visiting speaker Julian Campbell	Forster Tuncurry Memorial Services Club (Wallis Lake room)

<b>Wednesday</b> <b>22/03/06</b>	GLC, FTCOC, BAS, SBAP	<b>Great Lakes Business Breakfast</b> A review of “Summer Trade” with Julian Campbell COST: \$11.00 (including light breakfast)	Bellvue Hotel Tuncurry
7- 8:45 am			

### Business Advisory Service

Whether you're a new or established business in the Great Lakes Area, the Hunter Business Advisory Service will provide you with ongoing information, business guidance and training.

**If you would like to make an appointment to talk with Sue Druce at either Taree, our new office in Forster or at your business premises, please phone 02 6539 3966 or email [bas@coastallink.com.au](mailto:bas@coastallink.com.au). Further information can be accessed by visiting <http://www.businesscentre.com.au/> or by phoning 1300 650 058.**

### Useful Contacts

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